

# PPB GROUP BERHAD

### 51<sup>ST</sup> ANNUAL GENERAL MEETING

Presented by:

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Managing Director Chief Financial Officer



# **2019 Key Financial Highlights**

**Key Business Update** 

**Prospects** 



# **2019 Financial Highlights**

(In RM'million)	2019	2018	Change
Revenue	4,684	4,528	3.4%
Profit before taxation	1,272	1,168	8.9%
Net profit	1,153	1,075	7.3%
Earnings per share (sen)	81.0	75.6	7.1%
Net dividend per share (sen)	31.0	28.0	10.7%
Net assets per share (RM)	15.1	14.8	2.0%

Two interim dividends were declared and paid in respect of FY2019

First interim (sen)	8	8	
Second interim (sen)	23	-	
Final (sen)	-	20	
Total (sen)	31	28	11%

## **Business Segment Financial Highlights**

	Segmental Revenue			Segmental Profit		
(In RM'million)	2019	2018	Change	2019	2018	Change
Grains and agribusiness	3,304	3,146	5%	213	182	17%

### **Grains and agribusiness**

- Revenue increased by 5% due mainly to higher flour prices.
- Profit was higher by 17% attributable to higher flour prices, partially offset by higher raw material costs.

	Segmental Revenue			Segmental Profit		
(In RM'million)	2019	2018	Change	2019	2018	Change
Consumer Products	627	640	-2%	0.6	7	-91%

#### **Consumer Products**

- Revenue was lower by 2% due mainly to lower sales of in-house products.
- Profit was lower due to weaker performance at the bakery division.

## **Business Segment Financial Highlights (continued)**

	Segm	ental R	evenue	Segmental Profit		
(In RM'million)	2019	2018	Change	2019	2018	Change
Film exhibition and distribution	556	545	2%	67	67	-

#### Film exhibition and distribution

- Revenue was higher by 2% due mainly to improved F&B sales and screen advertising income.
- Segment profit remained at RM67 million due mainly to higher cinema operating costs.

## **Business Segment Financial Highlights** (continued)

	Segmental Revenue			Segmental Profit		
(In RM'million)	2019	2018	Change	2019	2018	Change
Environmental engineering & utilities	194	204	-5%	11	20	-45%

### **Environmental engineering and utilities**

Segment profit decreased by 45% due mainly to a one-off impairment of an overseas joint venture.

	Segmental Revenue			Segmental Profit		
(In RM'million)	2019	2018	Change	2019	2018	Change
Property	64	56	14%	13	32	-59%

### **Property**

 Lower profit was mainly attributable to weaker performance of an associated company.



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## **Grains and agribusiness**

- Owns 9 flour mills 5 in Malaysia, 2 in Vietnam and 1 in Thailand and 1 in Indonesia with a total flour milling capacity of 7,040 mt/day.
- Construction of a 500-mt/day wheat flour mill plant in Vietnam is expected to be completed by Q3 2021.





## **Consumer products**

 New Products launched: Meadow Fresh UHT Milk, Neptune Lite in 5kg, V-soy Low Sugar Soybean Milk, Kart's Quick Meal To Go (RTE).











 Commenced distribution of ProDental – Band and Zennlab Pharmasen oral care range of products.













## Consumer products (continued)

Bakery business - Massimo brand of products

- Continue to enjoy strong demand from consumers. We are committed to ensuring our breads reach our customers through more than 20,000 outlets nationwide.
- Added Kurma Milk Loaf to supplement the existing white, wheat germ, whole wheat, fine wholemeal and Ricco Chocolato loaves.

Construction of a new production facility for halal-certified frozen food in Pulau Indah. Expected to be completed by Q2 2020.







### Film exhibition and distribution

- Operates 469 screens in 55 locations across Malaysia and Vietnam.
- Opened 2 new cinemas in 2019:
  GSC Eko Cheras (8 halls with 1,161 seats) GSC
  Southkey Johor Bahru (18 halls with 1,650 seats)
- Introduced Aurum Theatre in Southkey Johor Bahru and Mid Valley Garden Mall. New concept cinemas which provide extra comfort and luxury experience.
- Galaxy Studio JSC, Vietnam opened 3 new cinemas in 2019.







## **Environmental engineering and utilities**

- Completed 2 water projects and 10 sewage network pump stations with a total contract value of RM272 million.
- Secured 3 water projects and 1 infrastructure project with a total contract value of RM544 million.
- Order book stood at RM573 million as at 31 March 2020.







## **Property**

- Construction work of Megah Rise has progressed up to Level 10 of the tower block. Expected to be completed by end 2021.
- Completed Phase one of Southern Marina Residences and handed over to purchasers.







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### **Prospects**

#### **Grains & agribusiness segment**

- In the production of essential food products.
- On-going commodity and foreign exchange market volatility may affect production costs and margins.
- Will remain vigilant and react swiftly to changing consumer demand and operating landscape.

### Consumer products segment

- Facing consumer demand and supply challenges, particularly evolving changes in consumer buying preferences and behaviors.
- Will remain agile and adaptive whilst maximizing its extensive delivery footprint.
- In Apr 2020, launched Massimo Primo Sandwich Roll (Bun Sandwic) economic plain bun.
- Will be launching more new products that will target wider base of consumers.

### **Prospects** (continued)

### Film exhibition and distribution segment

- Expected to be significantly impacted by the prolonged MCO and disruptions from the Covid-19 pandemic.
- Most blockbuster movies have been postponed to the later part of 2020 and 2021.
- Various cost-reduction and stringent cashflow management measures have been put in place.
- New promotions and initiatives are planned to bring customers back to the cinemas for the 2<sup>nd</sup> half of 2020.

### **Environmental engineering and utilities segment**

- Will continue to focus on replenishing the order book and exploring new project opportunities.
- We will continue to focus on replenishing the order book and exploring new project opportunities in the water, flood mitigation and infrastructure industries.



### **Prospects** (continued)

#### **Property** segment

- Expected to be challenging, both in investment properties and property development.
- Various measures are being put in place to address the reduced footfall in our malls as well as slower sales of properties.



## **Group Prospects**

Whilst the *Film exhibition and distribution* and *Property* segment will be impacted by the Covid-19 pandemic, the Group's other main business segments are expected to perform satisfactorily. Wilmar's performance will continue to contribute substantially to the overall profitability of the Group.



## Thank You